

# Maximise battery storage profits. Minimise risk.

Expert advisory & precision modelling  
for smarter BESS investments



# Energy storage success starts with smart decisions

Battery energy storage systems (BESS) hold massive revenue potential, but only if sized and optimised correctly.

## Key challenges to move from performance-based to revenue-based markets:

### Market volatility

Daily electricity price swings up to 200% impact profitability.

### Regulatory shifts

Evolving policies demand adaptable financial models.

### Battery degradation risks

Misuse or aggressive cycling can accelerate degradation, reducing capacity by up to 20% in a few years, impacting long-term ROI.

### Financing barriers

Investors need transparent, bankable revenue projections.

### Curtailement risks

Grid connection for solar/wind is increasingly restricted unless paired with BESS.

## What you get when you work with us:

### BESS lifetime modelling

Accurate performance projections using deep expertise in battery degradation and State of Health (SoH).

### Optimised sizing & hybrid solutions

Tailored insights for BESS, solar + storage, and wind + storage.

### Smart financial & market modelling

Technical-first approach with accurate revenue projections.

### Global expertise, local adaptation

Aligning strategies with regional policies and revenue streams.

### High-value advisory

Expert insights at a fraction of traditional consulting costs.

## Who benefits?

- |                              |   |  |
|------------------------------|---|--|
| • Project Developers & IPPs  | → | Cut feasibility study time by 40%            |
| • Lenders & Investors        | → | Gain independent, transparent revenue models |
| • Utilities & Grid Operators | → | Optimise storage for a more resilient grid   |

## Your competitive edge in a €15 billion market

Partner with us for expert advisory, cutting-edge modelling, and clear, bankable insights that maximise your BESS returns.